



a singular intelligence

Case Study



Opteq saves Bank some money...

Medium Sized Bank (South Africa)

This problem definition by the client was the WAN and Internet infrastructure was expensive, users were getting very poor application response to the core hosting site. The outsourced company had proposed an entire upgrade of Routers and leased line upgrade to resolve the poor application response time. This proposed solution would more than double the costs that the client currently is paying.

The client decided to investigate alternative solutions, Opteq iQ was presented and the client agreed to implement a pilot between a main branch link and the core. The Opteq iQ modules chosen for the pilot was Bandwidth iQ, Compression iQ, web iQ and Real Time iQ.

The pilot proved to be a huge success, Opteq's Compression iQ module was able to pass through double the throughput on the same infrastructure giving users immediate application response improvements, Opteq's web iQ modules assisted in caching Intranet & Internet content with savings of up to 45%. Apart from creating far better application performance we also used the Real Time iQ to sniff out any unnecessary data by making use of the Bandwidth management features to deny unwanted traffic like P2P.

Summary – The proposed solution from Opteq included an attractive ROI (Return on Investment) model, the ROI proved saving the client an enormous amounts of money and a pay off period of 6 months. The same infrastructure stayed in place with no network or systems changes to be made for Opteq's implementation. The client has the ability at granular level to view management reports and accurately budget for upgrading of leased lines when required.

All about Opteq iQ: Opteq International is acknowledged as an emerging leader in the rapidly evolving world of true network management. We operate according to an independent ethos, remaining inventive, flexible and progressive within a future focused industry. By designing, developing and manufacturing our own proprietary applications on unique hardware server platforms, we retain total control over the quality, performance and reliability of our products. The Opteq flagship product, Opteq iQ, is the unique customised vehicle through which we measurably impact the businesses of our customers by fully capitalising on the investment made in their network. Opteq identifies the existing barriers that prevent your organisation from realising the full potential of your network architecture. The driving idea behind Opteq iQ is to get the most out of our customer's network... to thrive in today's fast-paced, data-intensive economy where our customers depend on the corporate network to be truly responsive and secure. Opteq iQ is designed as a single solution to facilitate the three converging key deliverables of the network management world – Performance, Security and Management. Singular iQ is at the core of our solutions. All of the Opteq iQ application modules reside on, and exploit the rich functionality provided by Singular iQ. With Opteq's Singular iQ, you have all the comprehensive sets of tools and utilities available to enforce true network management within your organisation. This modular architecture fundamentally differentiates the Opteq iQ product set from its competitors and underpins Opteq's approach and philosophy towards managing network infrastructure - end-to-end management, customised for each unique installation, from one transparent solution.