



a singular intelligence

Case Study



Opteq secures SABC tender..

Network Analysis and Monitoring SABC (South African Broadcasting Corporation)

The IT department of this company released a tender for a Sniffer pro unit in order to analyze and monitor network performance of their national network. The tender called for a laptop device that was intended to be highly portable so that an engineer could hop onto a plane whenever a serious problem was reported, plug into the network, and find and solve the problem. They had already purchased two extra 100Mbps switch ports for the two key sites and were copying all packets through the switches to those ports so that they could simply plug in the Sniffer and monitor.

An innovative Opteq partner responded to the tender by suggesting purchasing 2 Opteq Real time iQ devices, installing them permanently in the two key locations where all traffic could be monitored and accessing them without ever leaving their office. The ROI model he proposed was very simple in that the two Opteq devices actually cost less than one full featured 100Mbps Sniffer and cost savings could be made in airfares and engineers time spent flying while at the same time improving response times and service levels.

The IT department requested a one week pilot in order to test the solution proposed and decided that the power, ease of use, flexibility, and excellent reporting was at least as good if not better than they were expecting and purchased the two units. Follow-up visits have proved that the solution is achieving its objectives and the client is extremely satisfied.

All about Opteq iQ: Opteq International is acknowledged as an emerging leader in the rapidly evolving world of true network management. We operate according to an independent ethos, remaining inventive, flexible and progressive within a future focused industry. By designing, developing and manufacturing our own proprietary applications on unique hardware server platforms, we retain total control over the quality, performance and reliability of our products. The Opteq flagship product, Opteq iQ, is the unique customised vehicle through which we measurably impact the businesses of our customers by fully capitalising on the investment made in their network. Opteq identifies the existing barriers that prevent your organisation from realising the full potential of your network architecture. The driving idea behind Opteq iQ is to get the most out of our customer's network... to thrive in today's fast-paced, data-intensive economy where our customers depend on the corporate network to be truly responsive and secure. Opteq iQ is designed as a single solution to facilitate the three converging key deliverables of the network management world – Performance, Security and Management. Singular iQ is at the core of our solutions. All of the Opteq iQ application modules reside on, and exploit the rich functionality provided by Singular iQ. With Opteq's Singular iQ, you have all the comprehensive sets of tools and utilities available to enforce true network management within your organisation. This modular architecture fundamentally differentiates the Opteq iQ product set from its competitors and underpins Opteq's approach and philosophy towards managing network infrastructure - end-to-end management, customised for each unique installation, from one transparent solution.